

A Case Study in Insurance Product Development



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Anthony is Vice President & Actuary, Individual Life Pricing, with Munich Re, US Life. He has more than 25 years of industry experience. His current role with Munich Re is to lead the Individual Life Pricing team. Prior to joining Munich Re, Anthony spent 9 years at New York Life, in various leadership roles, including pricing, product development, project management, and compliance. His experience with life and annuity products includes competitive positioning, R&D, product design, pricing, implementation, risk analysis, and actuarial support of state and SEC filings. He has served on many industry committees, and has been a speaker at many industry meetings including The Life and Annuity Symposium, The Valuation Actuary Symposium and The Actuarial Society of Greater New York (ASNY).

Prior to joining NYL in 2008, Anthony was a partner with The Norton Consulting Group, LLC, where he managed and participated in a wide range of life insurance projects including: stochastic pricing and risk analysis of guaranteed death and income benefits within variable annuity contracts, profit testing and assumption setting under various accounting measures, analysis and development of secondary guarantees and riders, product benchmarking along with distribution channel communication, expert witness support, and federal tax remediation projects.

Anthony graduated New York University with a Bachelor of Arts degree in Chemistry, and is a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries.